

Curriculum Vitae

Andrew J. Sievers

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Professional Work History:

March 2003- Present

**Consultant and Expert Witness
Sievers Safety Services, LLC**

- Expert Witness in truck accident cases
- Safety and Risk Management Consultant

April 2003- August 2007

**Safety and Training Consultant
Director-Loss Prevention
ATC Leasing/JHT Holdings, Inc.**

- Assembled team of sixteen Field Safety Managers
- Reduced vehicle accident frequency and severity by 20% in first year
- Developed a recurrent training program for over 1,500 union truck drivers
- 39th largest for-hire trucking fleet in United States

Nov. 1998- Feb. 2003

**Vice President of Safety and Organizational
Development-Roberson Transportation Companies**

- Managed Safety, D.O.T. Compliance, Recruiting & Orientation, Risk Management, and Human Resources Departments
- Reduced fatal/severe accidents by \$5.4 Million per year
- Hired, screened, and trained over 4,000 truck drivers
- Trained all drivers in defensive driving techniques
- Developed loss prevention practices and driver safety training
- Created new driver orientation program
- Led company through a successful D.O.T. Compliance Audit yielding a Satisfactory Safety Rating with zero fines
- Reviewed, edited, and approved all shipper-carrier freight contracts
- Supervised seven direct reports and 35 indirect reports

April 1992- Nov. 1998

**Vice President of Risk Management-
Risk Manager-
Roberson Transportation Companies**

- Investigated and settled all truck liability, work comp, and cargo claims
- Won Federal D.O.T. self-insurance authority
- Evaluated all accidents to determine preventability
- Consulted with Shippers and Consignees on safe loading/unloading practices
- Provided re-training for all drivers who were involved in accidents
- Flew to accident scenes of all severe accidents for on-site management
- Directed litigation of 150+ cases
- Managed staff of four claims adjusters and assistants
- Interim Safety Director for three separate periods

Sept. 1991-April 1992

**Director of Revenue Processing-
Roberson Transportation Companies**

- Led the Billing, Credit and Collection departments
- Reduced the average collection period from 40 days to 33 days
- Wrote off less than .25 of 1% of revenues as bad debt

Jan. 1988-Sept. 1991

**Claims Manager-
Roberson Transportation Companies**

- Investigated all accidents, injuries, and cargo claims
- Negotiated with customers, claimants, and attorneys to settle claims
- Developed new driver orientation program and wrote new driver handbook

June 1987-Jan. 1988

**Safety Manager-
Roberson Transportation Companies**

- Screened and hired all new drivers and independent contractors
- Ran the new driver orientation program
- Supervised the daily operations of 10 D.O.T. compliance clerks
- Developed new log audit process

Sept.1983-Feb. 1987

**Operations Manager-
Schilli Motor Lines, Inc.**

- Managed the coordination and movement of vehicles and loads between twelve independent service centers to maximize revenues and customer service
- Responsible for DOT compliance and accident avoidance of fleet
- Dispatched drivers and supervised three central-dispatch Fleet Managers
- Operated the Lafayette, IN Service Center

June 1982-Sept. 1983

**Operations Supervisor-
Schneider Transport, Inc.**

- Dispatched and supervised 40 Teamster truck drivers
- Responsible for the safety and security of \$4 Million in equipment
- Managed the operational costs of 40 trucks including, labor, fuel, maintenance, safety costs, and D.O.T. compliance.

Formal Education:

Illinois State University—Normal, IL 3.67 GPA
Master of Business Administration (MBA) 1991.

Indiana University—Bloomington, IN 3.84 GPA*
Bachelor's of Science in Business Transportation 1982.

* Graduated with 'High Distinction' Honors

Awards:

- Passed two FMCSA Compliance Reviews for Roberson with "Satisfactory" Safety Ratings - December 2002 and 2000.
- Reduced truck accident expenses by \$5.4 Million per year as VP-Safety @ Roberson Transportation-2001 and 2002.
- Awarded 2nd Place—ATA's Loss Prevention Council's National Truck Safety Contest for carriers exceeding 20 Million miles-2001.
- Awarded 3rd Place—TCA's National Fleet Safety Award Division IV for Motor Carriers between 25-50 Million miles in 2000.
- Won National Fleet Safety Award from Great West Casualty Company in 2000.

Certifications:

- Certified Smith System Safe Driving Trainer (40 hour course) in Irving, TX- March 2005.
- Certified as Smith System Safety Trainer (Driver Improvement Course) in Mahomet, IL -Feb. 2000.
- Certified as National Safety Council's Defensive Driving Instructor - Mahomet, IL 1998.
- Certified in Smith System Driver Safety Training in Green Bay, WI - November 1982.

Writing and Speaking:

- Author of North American Transportation Management Institute's Monthly Motor Fleet article: "Keep Your Friends Close and Your Enemies Closer" January 2012.
- Author of North American Transportation Management Institute's Monthly Motor Fleet article: "The Human Component of Accident Investigations." November 2011.

- Author of North American Transportation Management Institute's Monthly Motor Fleet article: "Lights, Camera, Action" October 2011.
- Authored "Hours of Service Regulations" for State Bar of Texas Annual Meeting-October 2008.
- Guest Lecturer at Illinois State University's Industrial Safety Course- October 2007.
- Co-wrote and co-edited ten video safety training modules for JHT Holdings -2007.
- Author of North American Transportation Management Institute's Monthly Motor Fleet article: "The Counter-Intuitive Safety-Recruiting Connection" -January 2006.
- Panelist at Transportation, Manufacturing & Logistics Risk Management Seminar in San Francisco, CA -September 2006.
- Speaker at Lorman Education Services' "Trucking Litigation and D.O.T. Regulations in Oklahoma" seminar in Oklahoma City, OK -April 2006.
- Presenter for Oklahoma Association of Defense Counsel Seminar "What is New in the Trucking Industry: Driver Hiring and New Load Securement Regulations"- Tulsa and Oklahoma City, OK - July 2005.
- Author and presenter at the Trucking Industry Defense Associations Annual Meeting in Las Vegas, NV - "Demographics in our Driving Force: A Multicultural Trucking Industry"- October 2005.
- Author and presenter at the Trucking Industry Defense Association Annual Meeting in Kansas City in October 2002 -"Defending Punitive Damages Claims".
- Developed computer-based securement training modules for flatbeds in 2002.
- Co-developed sleep apnea testing protocol for newly hired truck drivers in cooperation with Dr. David Fletcher in 2000.
- Guest Lecturer for Parkland College's Transportation and Distribution Course-October 1997.
- Presenter at the ATA Highway Accident Litigation Conference in September in Monterey, CA -1999
- Presenter at ATA's Freight Claims and Security Council Annual Meeting and Seminar in Charlotte, NC - June 1990.
- Presenter for Lorman Education Service's Workman's Compensation Seminar for Early Return to Work Programs in Springfield, IL March 1997.
- Produced and delivered Safety Meeting for Carri Scharf Trucking, RCD Trucking, Pro-Medical Supply, and Sievers Truck Service in 2006, 2007, 2008, 2009, 2010, 2011 and 2013.

Professional Training:

- Attended DRI Trucking Law Seminars in 2012, 2010, 2008, and March 2006.
- Attended - 19th Work Injury Conference "Reform 2011: Challenges, Debates, Solutions" Champaign, IL October 13, 2011
- Attended American Bar Association Transportation Mega Conferences X and XII: Trucking and Motor Carrier Litigation Seminars in New Orleans, LA --March 2011 and March 2013.
- Attended JJ Keller's CSA 2010 seminar in Appleton, WI—November 2010.
- Attended Trucking Industry Defense Association Annual Seminars in 2010, 2009, 2008, 2006, 2005, 2002, 2000, 1999, 1998, 1997, 1995, 1994 and 1993.
- Attended U. S. D.O. T.'s "Distracted Driving Summit" in Washington, D.C. October 2009.
- Attended the Illinois Traffic Engineering and Safety Conferences sponsored by the Illinois Center for Transportation in Urbana, IL- October 2008 and 2009.
- Attended HNI Trucking Risk Management Forums in Lake Geneva, WI - July 2006 and 2009.
- Attended at the Trucking Industry Defense Association "Trial and Evidence Tactics in Truck Accident Litigation" Seminar in Miami, FL -February 2007.

- Invited by Joe Clapp, Administrator, Federal Motor Carrier Safety Administration (FMCSA) to round-table discussion as an industry representative at FMCSA's national office in Washington, DC- November 2002.
- Attended the Transportation Practice Group's Annual Trucking Litigation Seminars -2006, 2005, 2004, 2003, and 1993.
- Attend 11th Annual Work Injury Conference in Decatur, IL -October 2002.
- Attended Great West Risk Management Annual Transportation Conferences- 2002 and 2003.
- Attended the B & L Trucking Safety Seminar in Indianapolis, IN -1999, 2000, 2001.
- Attended J. J. Keller-Sponsored 'Understanding SafeStat' Seminar in 2000.
- Attended ATA's Highway Accident Litigation Conference Meeting in Scottsdale, AZ -1998.
- Attended ATA's Safety Management Council's Annual Seminars -1997 and 1998.
- Attended J. J. Keller's Hours of Service Regulations Seminar -1997.
- Attended the ATA's Risk Management Forum in Scottsdale, AZ January 1997.
- Attended Eight (8) hour O.S.H.A. Certification Course in Champaign, IL - April 1995.
- Participated in the ATA's Finance Committee Annual Meeting in Orlando, FL - June 1995.
- Earned Hazardous Materials Transportation Certification by Illinois Department of Transportation in Bloomington, IL - October 1992.
- Attended Michigan State University Regular and Advanced Accident Reconstruction Training (40 hours) at East Lansing, MI - April 1991.
- Attended ATA's Freight Claims and Security Council Annual Meeting and Seminars -June 1989, 1990 and 1991.
- Attended Risk and Insurance Management Society's Elements of Risk Management Course (40-hours) in Denver, CO- March 1988.
- Enrolled in Purdue University Institute for Transportation Management Development (40 hours) West Lafayette, IN -August 1984.

Affiliations:

- Commercial Vehicle Safety Alliance- Member 2012-
- National Safety Council- Member 2012-
- Village of Mahomet Economic Development Commission 2009-
- Mahomet-Seymour School District-Board of Education Member 1999 to 2005.
- Busey Bank President's Council 2001-2002.
- Trucking Industry Defense Association's Board of Directors 1999-2005.
- Trucking Industry Defense Association 1993-2011.
- Beta Gamma Sigma Academic Honor Society at Indiana University -1982.